

Press Release

Crédit Agricole CIB Announces Key Appointments in Asia ex-Japan

Hong Kong – September 1, 2010 – Crédit Agricole Corporate and Investment Bank is pleased to announce two key appointments in Asia ex-Japan that reflects its continued commitment to the region. Both are internal appointments.

Frédéric Lainé, previously Head of Fixed Income Markets for Asia ex-Japan, has been appointed Head of Financial Institutions Group (FIG), International Client Coverage, for Asia ex-Japan. Financial Institutions are a key and strategic client segment for Crédit Agricole CIB. In his new role, Frédéric is responsible for driving the business development strategy and growing the Financial Institutions client portfolio in the region. Based in Hong Kong, he reports globally to Eric Chevre, Head of International Client Coverage and locally to Patrice Couvègnes, Senior Regional Officer for Asia.

Graham Williams, previously Head of Interest Rate Derivatives (IRD) and Commodities for the Americas, has been appointed Head of Fixed Income Markets for Asia ex-Japan. In his new role, Graham will lead the overall business development and strategy in Asia ex-Japan Fixed Income Markets business, including IRD, Foreign Exchange (FX), Commodities, Debt & Credit Markets (DCM) and Treasury. Based in Hong Kong, he reports globally to Guy Laffineur, Global Head of Fixed Income Markets and locally to Patrice Couvègnes, Senior Regional Officer for Asia.

“Asia is a strategic region for Crédit Agricole CIB,” said Patrice Couvègnes, Senior Regional Officer for Asia. “These appointments will further strengthen our regional business development team and help accelerate the implementation of our client- focused strategy in Asia. Both Frédéric and Graham have proven track records in successfully establishing and developing business in the region, and we are confident that they are the right team to support our ambitious growth plan and bring our business to the next level in the region.”

Frédéric was Head of Fixed Income Markets for Asia ex-Japan since 2008. He started his career as a derivatives trader in Credit Commercial De France, Hong Kong Branch in 1990. In 1991, he joined former Credit Lyonnais (CL) where he was responsible for setting up the marketing team of IRD and FX options in Hong Kong. From 1991-2001, Frédéric successfully established a regional IRD team with a strong presence across Asia ex-Japan region for CL. As a result of his achievements, Frédéric was nominated Co-Head of Capital Markets Asia ex-Japan in 2001 and was in charge of overall product lines business of Fixed Income Derivatives for CL. In 2004, he was appointed Regional Head of Interest Rates, Currencies & Commodities for Crédit Agricole CIB Asia ex-Japan. In 2006, he was appointed Head of Fixed Income, Currencies & Commodities for Asia ex-Japan.

Graham was Head of IRD and Commodities for the Americas since 2008. He joined Crédit Agricole London Branch as Head Dealer of Money Market and Interest Rate Trading in 1988. In 1995, he was appointed First Vice President and Manager, Short Term Trading and Treasury for former Crédit Agricole Indosuez New York, where he was responsible for managing all Interest Rate and Treasury activities in US. From 2000 -2006, he was General Manager, Debt Capital Markets in Johannesburg, where he successfully transformed the dealing room from a Rand vanilla product proprietary trading operation to a full service client driven franchise. In 2006, he was appointed Regional Head of FX and Treasury for Asia, where he was in charge of overall business strategy and development for FX and Treasury for Asia.

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About Crédit Agricole Corporate and Investment Bank

Alongside its commercial banking activity, Crédit Agricole CIB's business lines are concentrated around four major divisions, with 13,000 employees serving large corporate clients and financial institutions in over 50 countries worldwide:

- **Coverage and Investment Banking**, which is responsible for following up and developing business with clients in France and abroad through a two-pronged commercial organisation: geographic coverage for multi-business line clients, and sector coverage, which provides a means of pooling the expertise built up in the Bank's other divisions. This division also handles financing and corporate finance activities (Mergers and Acquisitions, Equity Capital Markets, Corporate Equity Derivatives and Loan Syndication).
- **Equity Brokerage and Derivatives**, which houses equity brokerage in Europe, Asia and the United States together with trading, equity derivatives and fund activities. These activities are organised around Crédit Agricole Cheuvreux, CLSA and Newedge (a joint holding with Société Générale).
- **Fixed Income Markets**, which handles all capital markets trading and sales activities via a network of 31 trading rooms including five liquidity centers in London, Paris, New York, Hong Kong and Tokyo. Teams are organised around five specialised business lines (Foreign Exchange, Interest Rate Derivatives, Debt & Credit Markets, Commodities and Treasury).
- **Structured Finance**, which originates, structures and finances major export and investment deals for aircraft, ships, corporate real estate, commodities, etc., relying mainly on secured guarantees and complex secured credit facilities. This division comprises nine areas of activity, all of which rank at the top of their field globally: Air Transportation and Rail Financing, Shipping Finance, Natural Resources/Infrastructure/Power, Real Estate and Lodging, Export and Trade Finance, Acquisition Finance, Transactional Commodity Finance, Tax Based Leases and Global Energy Group.

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